PARTNERSHIPS TO PATHWAYS

Ben Nesbitt
Jo O’Brien
Baby boomers

Goal-Oriented

Work-Centric

Workaholic

dedicated

resourceful

competitive

independent

passionate

hardworking
WHY DO BUSINESSES & SCHOOLS NEED EACH OTHER?

Business can’t build a workforce capable of replacing the boomers without the help of the educational system!
“Education and business people working together toward a shared goal designed to benefit students while at the same time, achieving goals unique to ALL partners”
Elements of a Successful Partnership

- Partners collaborating as equals
- Shared (or least complementary) interests or concerns
- All partners bring something to the table
- Away to measure progress or outcomes
PARTNERSHIPS

Sequence

Identify a Problem – Design a Solution – Find Partners

Find a Partner - Identify a Problem – Design a Solution
The Five Levels of Community/School Partnerships

- **Level I: Foundational Community Support**
- **Level II: Active Support**
- **Level III: Interactive Support**
- **Level IV: Partial Integration**
- **Level V: Complete Integration**
WORKING WITH YOUR PARTNERS

- Program Start-Up or Retrofit
- Advisory Committee
- Expertise
- Mentors
- Work-Based Learning
  - Career Awareness
  - Career Exploration
  - Career Preparation & Application
- Instructor Learning Experiences
- Advocacy
- Resource Support
ENGAGING PARTNERS FOR THE LONG HAUL

- Partner Retention
- Self-Assessment
- The Annual Review
  - Vision
  - Effort
  - Commitment
- Recognizing Your Partners
obrigado
Dank U
Merci
mahalo
Köszi
cмасцо
Grazie
Thank you
mauruuru
Takk
Gracias
Dziekuje
Děkuju
danke
Kiitos
Examples of Successful PARTNERSHIPS

- Birmingham AL
  ✓ Robotic and space manufacturing  city recreation

- Toledo OH
  ✓ Business and education determine hot jobs
  ✓ Business pays for media
  ✓ [https://www.youtube.com/watch?v=D9ndm8Cno-s](https://www.youtube.com/watch?v=D9ndm8Cno-s)
  ✓ Education give credit to teacher for participation

- Palo Alto, CA
  ✓ School leadership only target
  ✓ Flights to S. Korea: Samsung
  ✓ Superintendent summer sabbatical
OTHER EXAMPLES:
QUESTIONS???
A PARTNERSHIP IN ACTION
 obrigado
Dank U
Merci
mahalo
Köszönöm
спасибо
Grazie
Thank you
mauruuru
Takk
Gracias
Dziekuje
Děkuju
danke
Kiitos